## **DBS Foundation Grant**

## **Pitch Deck Guide**

Key Areas	Slides	What to include
Business & impact	Business model	<ul> <li>Unique product/ service offering</li> <li>Revenue drivers, cost structure, channels</li> <li>Target market, market size, competitor landscape</li> <li>Financial health, including plans to break-even (if applicable)</li> <li>Funds raised, if any</li> <li>Awards won/ certifications obtained</li> </ul>
	Social impact	<ul> <li>The social problem you are trying to solve</li> <li>How your solution is aiming to solve the problem</li> <li>Track record of impact outcomes till date</li> </ul>
	Key management	<ul><li>Experience and track record of:</li><li>Management and core team</li><li>Advisors or investors, if any</li></ul>
Way forward	Business plans	<ul> <li>Key business priorities for the next 2-3 years</li> <li>Key impact priorities for the next 2-3 years</li> </ul>
	Grant purpose	<ul> <li>Breakdown of grant funds usage</li> <li>Business and impact outcomes that will be achieved with grant funding</li> <li>How the grant ties in with your overall business plans</li> <li>Clarity on scaling &amp; sustaining impact after the grant period</li> </ul>